

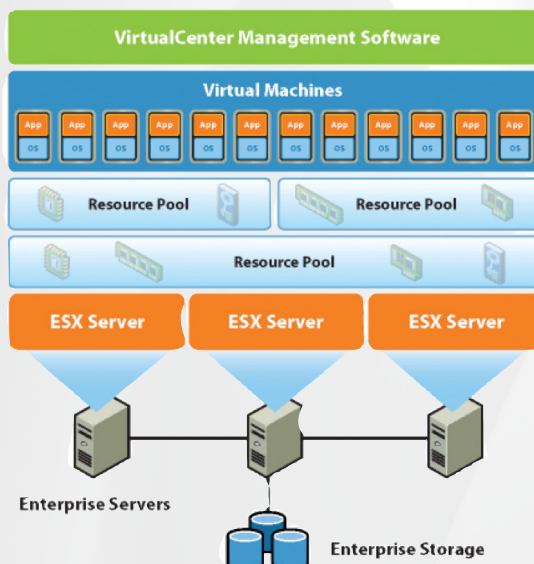


VIRTUALIZATION SERVICES

At Pinnacle, we help you get the most out of your IT investment.

Today, IT infrastructure organizations are working diligently to solve the problems created by the explosion in the scope and complexity of IT platforms adopted from the last decade. The migration of application architectures to thin client, multi-tier architectures, and the introduction of the multiple generations of Windows servers have swept across IT organizations in successive waves over the last ten years. These waves caused explosive growth in server counts, network complexity and storage volumes through geographically distributed IT organizations.

The list of challenges is daunting, but IT has started to regain the upper hand in the battle against costly, inflexible and disorderly infrastructure. As a first step, IT organizations have generally centralized their IT infrastructure into fewer locations for better visibility. As a second step, they are adopting a new generation of infrastructure technologies and methodologies. The common vision of IT organizations today is to provide their business units with lower cost, higher service-level infrastructure that enables them to respond faster to business demands.



SUMMARY

VAC Partnership

As a VMware Authorized Consultant (VAC), Pinnacle and VMware deliver solutions that help businesses grow and innovate, while simplifying computing infrastructure and minimizing total cost of ownership (TCO).

Assess Your IT Infrastructure

We utilize VMware's Capacity Planner tool to gain insight into IT resource utilization and develop a virtualization roadmap for server containment and consolidation.

Pinnacle Supports Your Green Initiative

Pinnacle's experience with server optimization, storage, and virtualization provides a cost-effective infrastructure to help businesses with their green initiatives.

Pinnacle Solution Center

Pinnacle's Solution Center is a proof of concept testing and benchmarking center that allows us to showcase latest offerings, while allowing you to test proposed solutions prior to acquisition.

Managed Services

Applications demand performance, availability and quick recovery time. Pinnacle's Managed Services offerings can help off-load that responsibility.

Enter Virtualization Technology from Pinnacle Business Systems

As a VMware Authorized Consultant (VAC) and a Microsoft Gold Partner, Pinnacle Business Systems is uniquely equipped to deliver a full set of virtualization solutions to our customers. Pinnacle provides proven best practices and guidance by our virtualization specialists who assess, plan, design, build and optimize customers' virtual infrastructure environments – maximizing investment throughout the deployment lifecycle:

- Adopt – Get off to a successful start with proof of concept engagements, training and assessments.
- Expand – Design, plan, build and validate your virtual infrastructure with world-class specialists who will help you achieve time to value.
- Standardize – Efficiently optimize and manage your virtual infrastructure as you build a scalable, global virtual environment.

Armed with expert knowledge and proven consolidation methods, our specialists are able to assess your IT infrastructure and plan for long-term growth with VMware Capacity Planner. Our specialists will collect comprehensive resource utilization data in heterogeneous IT environments, and compare it to industry-standard reference data to provide analysis and decision-support modeling. This vital step has resulted in reducing annual server operation cost and management reductions.

Server, Storage and Desktop Virtualization – We do it all.

Virtualization has not only restructured the server and storage datacenter. Desktop virtualization is on the forefront of most organizations, top initiatives. Managing PCs has always been painful, but the job has gotten considerably nastier, thanks to an endless parade of application upgrades, operating system patches and anti-threat updates. Pinnacle can help you overcome these and other challenges with desktop management and security solutions based on enterprise desktop virtualization products. These solutions offer a number of key advantages over traditional client-server and server-based models by improving management and control of your desktop environment.

Pinnacle works hand in hand with VMware to provide you best-of-breed technology and provide you lower Total Cost of Ownership (TCO) and virtual machine density.

- With Pinnacle and VMware vCenter Lab Manager, you can create and manage a library of commonly used configurations and dynamically provision them in seconds with a simple click of the mouse – giving users on-demand access.
- Pinnacle can give you unprecedented flexibility and availability, allowing movement of running virtual machines from one physical server to another with no impact to end users with VMware vMotion.
- VMware vCenter Site Recovery Manager eliminates complex manual recovery steps and removes the risk and worry from disaster recovery.

ABOUT PINNACLE

Pinnacle offers proven virtualization services that is backed by more than 25 years of experience delivering end-to-end technology solutions that drive value to the business and return on your investment. Our engineers and project managers are local, accessible and collectively hold over 100 professional certifications in various disciplines, products and services. Plus, Pinnacle has partnerships with multiple vendors — ensuring a custom solution that's comprised of the technologies you need to meet the growing demands of your business. We are constantly researching and evaluating market trends so we are ahead of the pack, ensuring we have flexible choices for our customers. In addition to our virtualization services, we offer custom solutions for our customers in the following areas:

- Compute
- Storage
- Data Protection
- Virtualization
- Assurance
- Networking
- Managed Services
- GRC/Security
- Unified Communications

For more than 25, Pinnacle has been designing and implementing flexible, scalable solutions around industry-leading platforms and technologies. With offices across the United States, we have the local depth and breadth of technical skills to ensure success on your next strategic project.

Contact us today to learn more!

866-PINNACLE

www.PBSnow.com



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